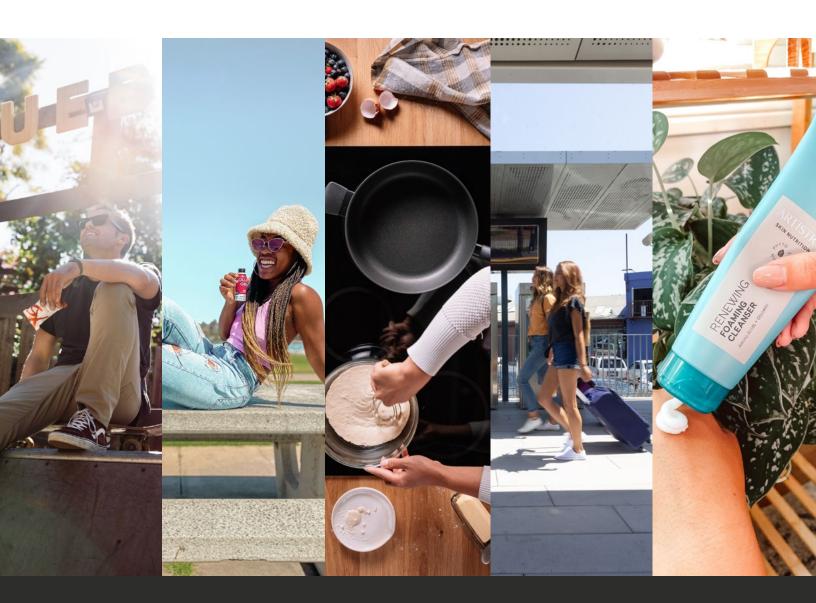
JANUARY 2022

Weekly Wins

A brand new year is here! There's so much excitement ahead. Start off strong selling to customers and earning more, with help from these ideas. Weekly Wins provides *simple*, *specific* steps your group can follow to boost customer sales this month by taking advantage of timely product promotions and proven selling tools from Amway.







For your meetings this month

WEEK 1

NEW YEAR, MORE VCS

Make 2022 your best yet by focusing on **Verified Customer Sales** (VCS). A Verified Customer Sale is a sale to a customer through an Amway channel and your ticket to better earnings and rewards. Start there to start strong! It's simple. More VCS means more money in your pocket.





WEEK 2

NEW N* BY NUTRILITE

Cool, convenient, yummy and affordable – n* by Nutrilite™ checks all the boxes! Kick off 2022 with new Less Stress More Yes – Relax Effervescent Tablets, #nofilter Collagen Creamer and #nofilter Collagen Gummies.

WEEK 3

IMPROVED COOKWARE, BETTER MEALS

High-quality cookware makes time in the kitchen more efficient – so you can get to the fun part – eating your meal! **iCook™ Nonstick Frypans** have that perfect coating; food slides right off, without the need for oil or butter. That's a healthier meal with super easy clean up! Customers can choose from two new pan sizes.



WEEK 4

LAUNCHING

JAN. 12!

NEW PARTNER STORE PERKS

Our new Partner Stores program can **help build credibility for your business**. IBOs get an exclusive Visa*† Credit Card, plus awesome discounts on well-known retailers and services – from travel and lodging to apparel, office supplies and insurance.



PERSONALIZED HEALTHY BEAUTY

Start 2022 with glowing, gorgeous skin! Customers can **create their own personalized Healthy Beauty routine** with Artistry Skin Nutrition™ cleansers, toners and moisturizers. Each bundle meets the five key nutritional requirements for visibly healthy looking skin – and are clean, vegan and never tested on animals.



New Year, More VCS

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▶ FIND IT HERE

Get profitability resources on <u>Amway.com/better-than-ever/rewards</u>.



► TRY THIS

- Watch "You Ask, Amway Answers" videos to get answers to common questions on topics that affect your business, including VCS.
- Keep this <u>VCS flowchart</u> handy to ensure every sale is VCS.

SHARE WITH CUSTOMERS

- Score more VCS by selling new, trending products – browse the <u>Mini Catalog</u> with customers!
- Send your <u>MyShop</u> link too! Any sale made there by a registered customer counts as VCS.



► LEARN MORE

This VCS course has it all!

every sale is v.cs.

New n* by Nutrilite

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▶ FIND IT HERE

Head to Amway.com (available Jan. 12).

► TRY THIS

- Make a list of three customers who already love Collagen Shots or Less Stress, More Yes Gummies

 send a text to share what's new!

 And, offer to send a sample!
- Use this <u>Comparison Chart</u> to explain what sets these products apart from the competition.



► SHARE WITH CUSTOMERS

- Customers can support beauty from the inside out[†] with #nofilter <u>Collagen Creamer</u> and Collagen Gummies (available Jan. 12).
- Help busy customers relax[†] with <u>Less Stress More</u>
 <u>Yes Effervescent Tablets</u> (available Jan. 12).
- Use the <u>Share feature</u> when sending product page links to get credit for the sale!

► LEARN MORE

Get selling tips in this course.

[†] This statement has not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure or prevent any disease.









Improved Cookware, Better Meals

High-quality cookware makes time in the kitchen more efficient – so you can get to the fun part – eating your meal! **iCook Nonstick Frypans** have that perfect coating; food slides right off, without the need for oil or butter. That's a healthier meal with super easy clean up! Customers can choose from two new pan sizes.



▶ FIND IT HERE

Head to Amway.com to see the <u>9.5 inch</u> and <u>11.5 inch</u> frypans (available Jan. 12).

► TRY THIS

- What's your favorite meal to cook using the Nonstick Frypan? Post a demo or share a recipe on social media![†]
- Score more by cross-selling healthy-living <u>Nutrilite™</u>, <u>BodyKey™</u> and <u>XS™</u> products.



► SHARE WITH CUSTOMERS

LAUNCHING JAN, 12!

- Send customers the <u>Clean Home</u> <u>catalog</u> to browse all iCook offerings.
- And make your message eye-catching with a Customer-Facing Tile (available on the Resource Center Jan. 12)!



► LEARN MORE

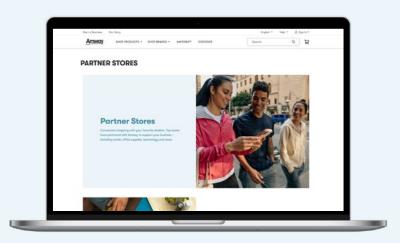
Learn more about iCook technologies <u>here</u>.

† At all times, respect Amway <u>Social Media Guidelines</u>.



New Partner Store Perks

Our new Partner Stores program can help **build credibility for your business**. IBOs get an exclusive Visa®† Credit Card, plus awesome discounts on well-known retailers and services – from travel and lodging to apparel, office supplies and insurance.



▶ FIND IT HERE

Visit the Partner Stores page on Amway.com.

► TRY THIS

- Traveling soon? Check out the Amway Discount Travel Center for exclusive discounts.
- You can earn PV/BV with every purchase when you use the Visa®† Credit Card Program!



► SHARE WITH CUSTOMERS

- Get ready for customer meetings with discounted supplies from Office Depot^{®†} and OfficeMax^{®†}.
- Rep <u>Amway™ Gear</u> during selling conversations! Enjoy savings on apparel and accessories through <u>Partner Stores</u>.

LEARN MORE

This program brings a lot of value – get more details <u>here</u>.

† Office Depot® is a registered trademark of The Office Club, Inc. Office Max® is a registered trademark of OMX, Inc. Visa® is a registered trademark of Visa International Service Association.



Personalized Healthy Beauty

Start 2022 with glowing, gorgeous skin! Customers can **create their own personalized Healthy Beauty routine** with Artistry Skin Nutrition cleansers, toners and moisturizers. Each bundle meets the five key nutritional requirements for visibly healthy looking skin – and are clean, vegan and never tested on animals.



▶ FIND IT HERE

Build a routine on Amway.com (available Jan. 12).

► TRY THIS

- Promote Artistry Skin Nutrition on social media![†] Use this <u>toolkit</u> to learn the rules and get tips.
- Host a <u>Beauty Break</u> to introduce new customers to Artistry Skin Nutrition.



SHARE WITH CUSTOMERS

- Now customers can build a routine from one page! They can mix and match by picking a cleanser, toner and moisturizer from any solution set.
- Share the <u>Healthy Beauty catalog</u> so they can browse all options.
- Help customers learn about the five key nutritional requirements in this <u>video</u>.



Understand the science behind the products in this <u>course</u>.

† At all times, respect Amway <u>Social Media Guidelines</u>.



